

FY20 Operating Actuals

Revenue	
Grants Income	4,045,218
Canvassing	278,307
Membership Revenue - TV	4,695,946
Membership Revenue - FM	689,127
Corporate Support	1,549,400
Distribution and Client Svc	1,432,253
Investment Income	87,944
Other	593,093
Total Revenue	13,371,287

Operating Expenses

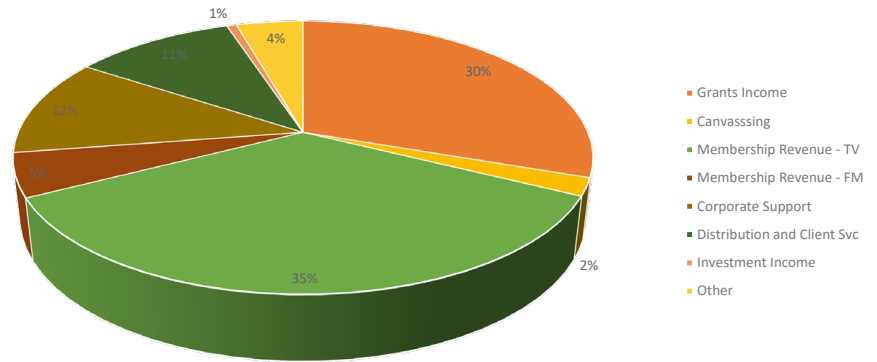
Salaries, Taxes & Benefits	4,784,023
Professional Fees	384,050
Facilities	1,631,437
Travel & Entertainment	117,847
Supplies	188,349
Marketing	21,021
Distribution and Client Svc	8,787
Membership	1,116,003
Canvassing	267,924
Other Operating Expenses	586,082
Interest Expense	5,974
Program Acquisition	1,727,972
Production/Project Costs	1,296,845
Depreciation	645,743
Total Operating Expenses	12,782,057

Net Gain/(Loss) 589,230

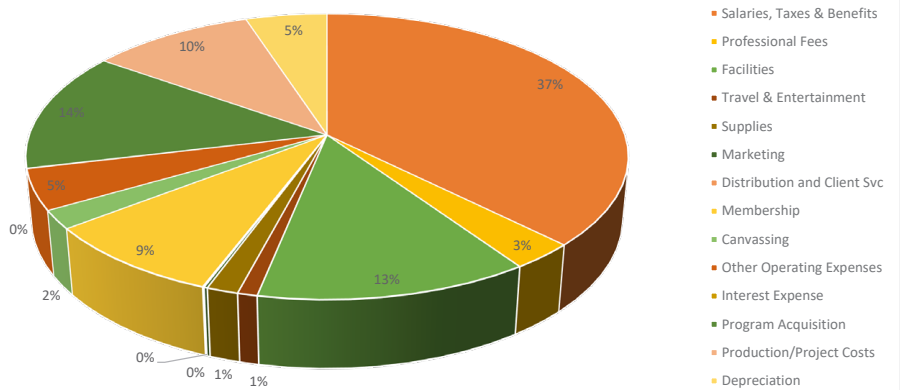
Expense by Activity

Television	6,083,791
Radio	1,362,423
Education	1,513,944
General and Administrative	1,949,508
Fundraising	1,872,391
Total Expense	12,782,057

FY20 Operating Revenue



FY20 Operating Expenses



FY20 Expense by Activity

